

The background of the slide is a solid red color. In the center, there is a large, faint, circular seal of Rutgers University. The seal features a sunburst in the center, surrounded by a ring of text that reads "RUTGERS UNIVERSITY" and "THE STATE UNIVERSITY OF NEW JERSEY".

RUTGERS

THE STATE UNIVERSITY  
OF NEW JERSEY

# Implementing an Innovative Approach to a 340B Arrangement

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# Disclosure

I have no actual or potential conflict of interest in relation to this program/presentation.

# Objectives

- Discuss New Jersey Department of Corrections' (NJDOC') prepared for the 340B request for proposal (RFP)
- Discuss the approach used to award the contract to the best covered entity
- Address pre-implementation planning concerns
- Discuss the 340B implementation
- Discuss contract management and implications of the 340B program

# Prior to 340B Implementation

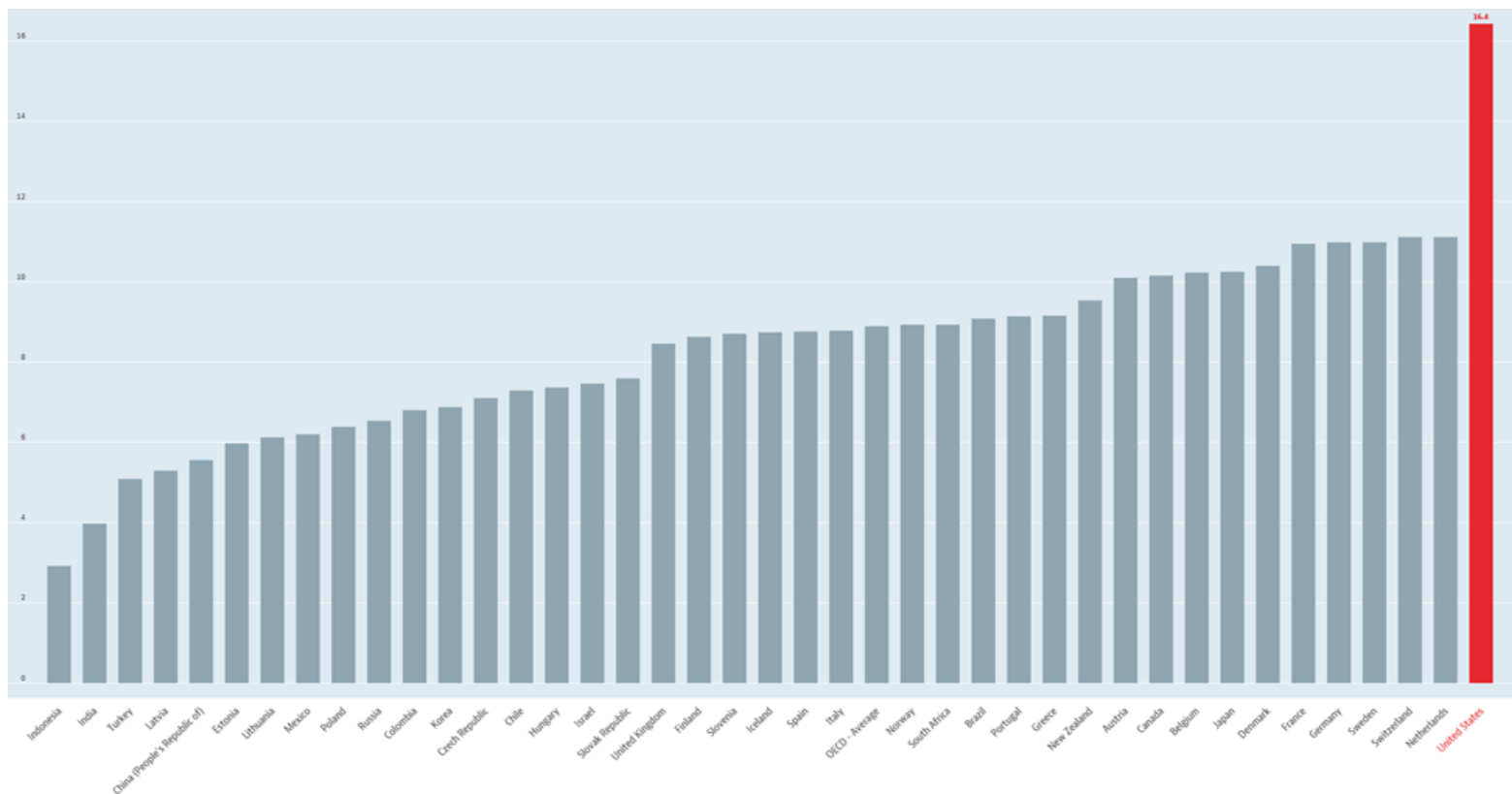


## Post 340B Implementation

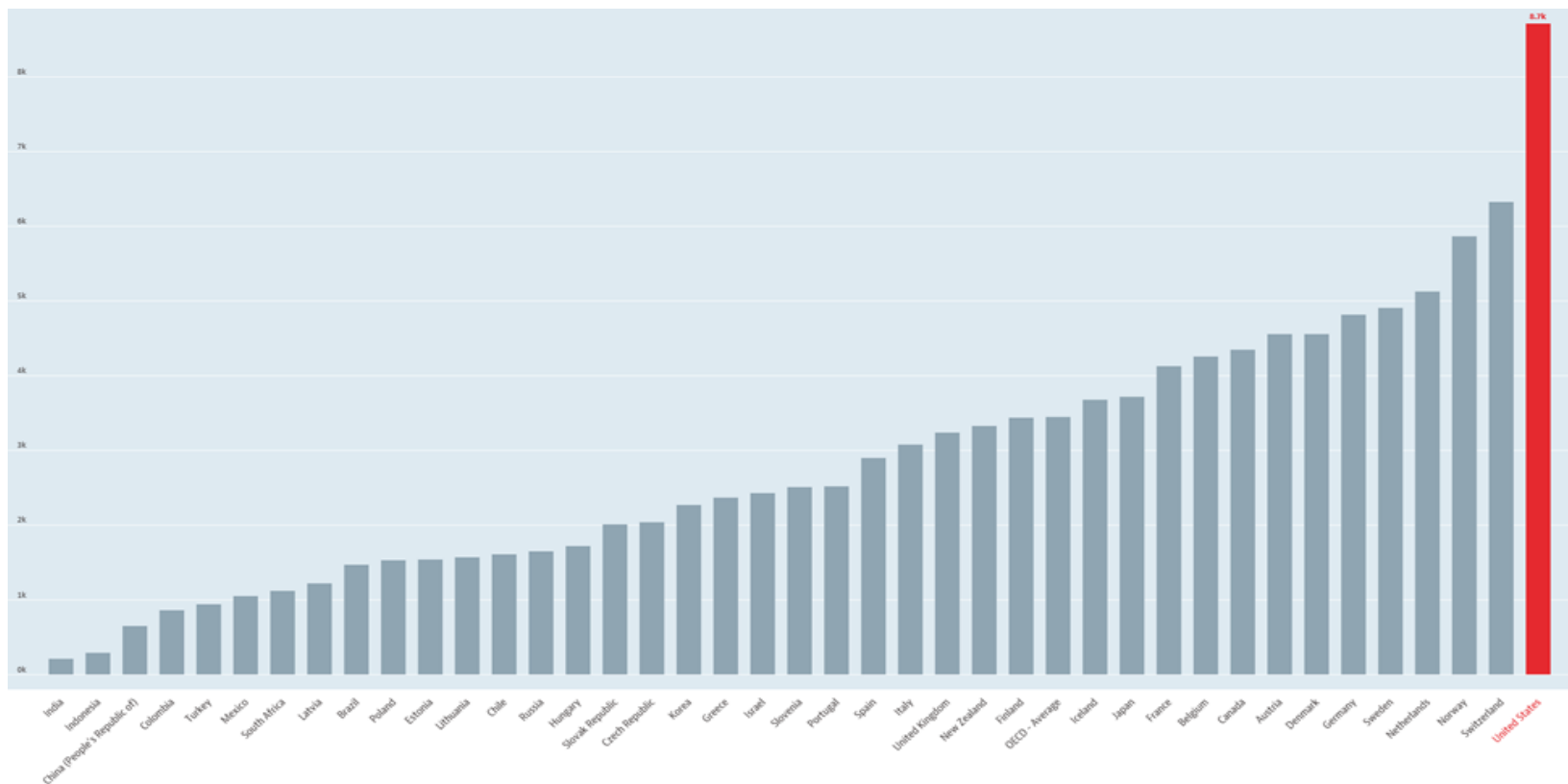


**“Think this is bad? You should see the inside of my head.”**

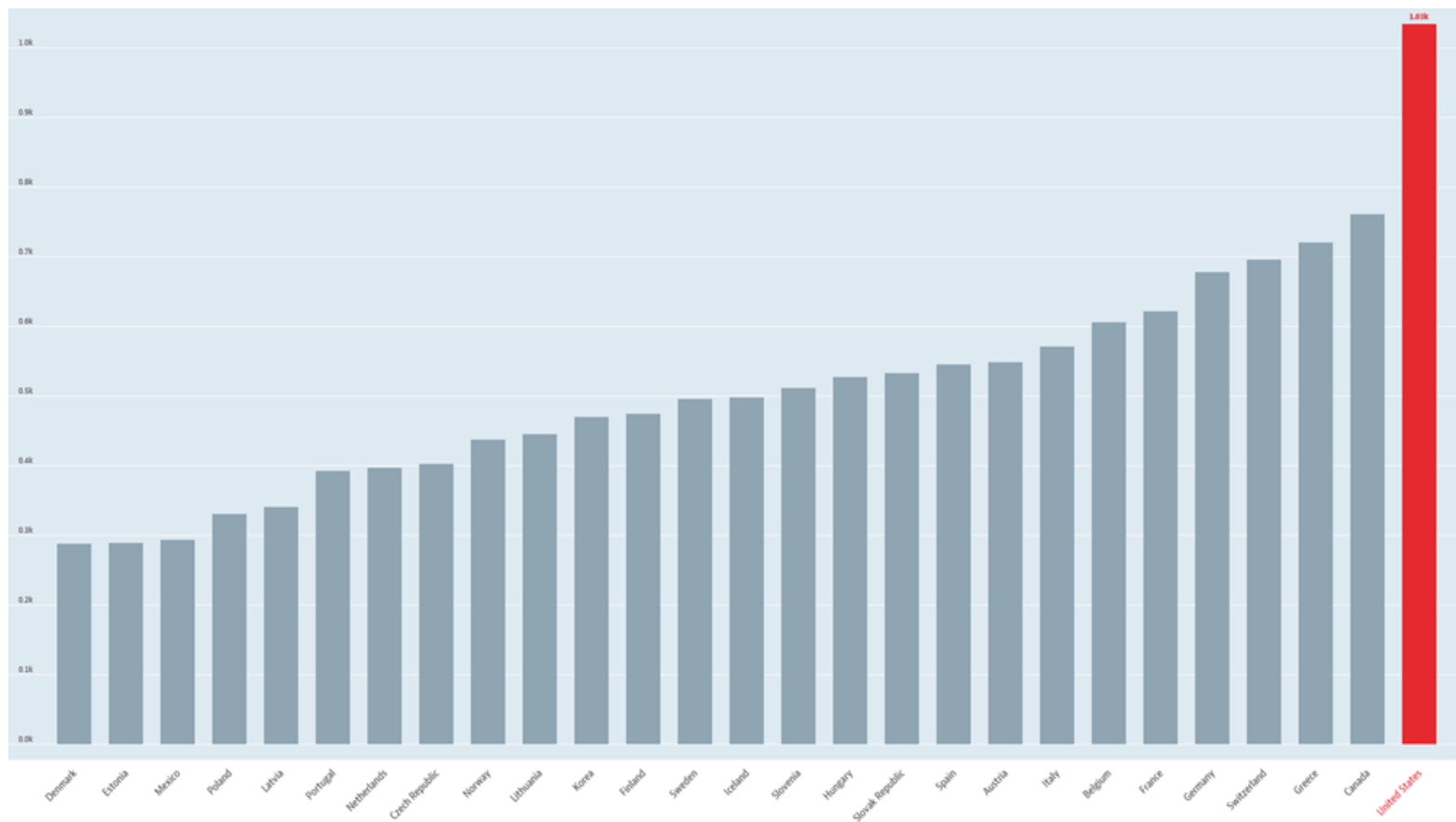
# Total Health Care Expenditure – Why do we Care



# Health Care Spending per Capita – Why do we Care



# Pharmaceutical Spending per Capita – Why do we Care





# Cost of 340B Medications



# 340B RFP Preparation and Award Process

- Experience with the 340B program
- Flexibility with appointment schedules (i.e., telemedicine)
- Administrative and overhead costs

# Pre-implementation Planning Concerns

## 340B Implementation

- Involve all key internal and external stakeholders prior, during, and after implementation
- Hold regular meetings to discuss and identify potential problems that can impact the success of the program
- Educate staff regarding processes that will be impacted by the 340B program
- Create 340B workflows and revise as needed
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# Management of 340B

# Implications of the 340B Program

# Lessons Learned